



Consulting Contract

Elk River Independent School District 728

Dr. Lanise Block
lanise@sankore.consulting
612.807.1235
www.sankore.consulting

Sankore Consulting Contract for Services

This Consulting Agreement states the terms and conditions that govern the contractual agreement between Elk River Independent School District 728 having its principal place of business at 11500 193rd Ave NW, Elk River, MN 55330 and Sankore Consulting who agrees to be bound by this Agreement.

WHEREAS, the Consultant offers consulting services in the field of equity leadership consulting; and

WHEREAS, the Client desires to retain the services of the Consultant to render consulting services with regard to providing equity training and support according to the terms and conditions herein.

NOW, THEREFORE, In consideration of the mutual covenants and promises made by the parties hereto, the Consultant and the Client (individually, each a "Party" and collectively, the "Parties") covenant and agree as follows:

1. Term

This Agreement shall begin on Monday, July 1st and continue until Friday, October 4th 2019.

Either Party may terminate this Agreement for any reason with 10 days written notice to the other Party.

2. Consulting Services

The Consultant agrees that it shall provide its expertise to the Client for all things pertaining to Equity Action Planning

- **Part I. Focused Listening and Personalized Equity Iterative Learning**
 - Individual Listening Sessions
 - Individualized CCAI Feedback
 - StrengthsfinderTM
 - Equity Strategies and Plans for Education and Systems Change Workshop
- **Part II. Equity Audit: Policies & Plans**
 - Meet to set scope of Audit/reviewed plans and policies
 - Review/Audit Agreed upon documents
- **Part III. Insights & Recommendations Report**
 - All findings from the above activities will be compiled into a visual, share-ready (PPT or PDF) report.
 - Meet to discuss Recommendations

3. Compensation

In consideration for the Consulting Services, the Client shall pay the Consultant \$25,000 The billing Billing will be 50% (\$12,500) billed at start (July 2019) with remainder billed monthly. Expenses will be agreed upon as needed and billed monthly. Consultant shall invoice the Client and such invoices shall be due and payable within 10 days of the Client's receipt of the invoice.

4. Intellectual Property Rights in Work Product

The Parties acknowledge and agree that the Client will hold all intellectual property rights in any work product resulting from the Consulting Services including, but not limited to, copyright and trademark rights. The Consultant agrees not to claim any such ownership in such work products intellectual property at any time r after the completion and delivery of such work product to the Client.

5. Confidentiality

The Consultant shall not disclose to any third party any details regarding the Client’s business, including, without limitation any information regarding any of the Client’s customer information, business plans, or price points (the Confidential Information), (ii) make copies of any Confidential Information or any content based on the concepts contained within the Confidential Information for personal use or for distribution unless requested to do so by the Client, or (iii) use Confidential Information other than solely for the benefit of the Client..

6. Indemnification

The Client agrees to indemnify, defend, and protect the Consultant from and against all lawsuits and costs of every kind pertaining to the Client’s business including reasonable legal fees due to any act or failure to act by the Client based upon the Consulting Services.

7. No Modification Unless in Writing

No modification of this Agreement shall be valid unless in writing and agreed upon by both Parties.

8. Applicable Law

This Consulting Agreement and the interpretation of its terms shall be governed by and construed in accordance with the laws of the State of MN and subject to the exclusive jurisdiction of the federal and state courts located in Ramsey, MN .

IN WITNESS WHEREOF, each of the Parties has executed this Consulting Agreement, both Parties by its duly authorized officer, as of the day and year set forth below.

Sankore Consulting

Dr. Lanise Block
Name

Dr. Lanise Block
Signature

Founder, Principal Consultant
Title

Elk River Independent School District

Name


Signature

*Executive Director of
Business Services*
Title

